The reporting period starts on **January 1, 2018** and ends on **December 31, 2018**. Accrued expenses for work that has been done in 2017 but where the invoices were received in 2018, as well as accrued expenses for work that has been done in 2018 but where the invoices were received in 2019 were included. The currency of all items is Euro (€).

### Balance sheet

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Account balance on January 1, 2018</td>
<td>€63,123.43</td>
</tr>
<tr>
<td>Account balance on December 31 2018 (incl. QGIS-IT)</td>
<td>€27,430.64</td>
</tr>
<tr>
<td>Accrued expenses (deferrals) made in 2018 for work done in 2017</td>
<td>€10,595.26</td>
</tr>
<tr>
<td>Accrued expenses (deferrals) made in 2019 for work done in 2018</td>
<td>€2,600.00</td>
</tr>
<tr>
<td>Account balance QGIS-IT (included in main account balance)</td>
<td>€994.69</td>
</tr>
</tbody>
</table>

### Income:

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sponsoring payments</td>
<td>€98,791.83</td>
</tr>
<tr>
<td>Direct donations to bank account (wire transfer)</td>
<td>€7,914.11</td>
</tr>
<tr>
<td>PayPal donations (excl. sponsorships and QGIS-IT income)</td>
<td>€18,595.75</td>
</tr>
<tr>
<td>Stripe donations (excl. sponsorships and QGIS-IT income)</td>
<td>€12,333.68</td>
</tr>
<tr>
<td>QGIS books royalty scheme (Packt Publishing)</td>
<td>0.00</td>
</tr>
<tr>
<td>QGIS Shop income</td>
<td>€820.24</td>
</tr>
<tr>
<td>Dedicated contributions to QGIS dev meetings</td>
<td>€1,986.76</td>
</tr>
<tr>
<td>Dedicated contributions for QGIS bug fixing</td>
<td>€6,500.00</td>
</tr>
<tr>
<td>QGIS training certificates</td>
<td>€4,280.00</td>
</tr>
<tr>
<td>QGIS-IT membership fees</td>
<td>€223.69</td>
</tr>
<tr>
<td>Other: Reimbursement invalid payment fees from Postfinance</td>
<td>€34.54</td>
</tr>
<tr>
<td><strong>Total Income</strong></td>
<td><strong>€151,480.60</strong></td>
</tr>
</tbody>
</table>

### Expenses

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Infrastructure Expenses (incl. benchmarks QGIS Server)</td>
<td>€1,460.64</td>
</tr>
<tr>
<td>Maintenance / Sysadmin QGIS.ORG server infrastructure</td>
<td>0.00</td>
</tr>
<tr>
<td>Maintenance of Travis and github PR-Queue</td>
<td>€6,207.90</td>
</tr>
<tr>
<td>Expenses developer meeting Madeira, February 2018</td>
<td>€4,061.12</td>
</tr>
<tr>
<td>Expenses developer meeting Zanzibar, August 2018</td>
<td>€12,105.08</td>
</tr>
<tr>
<td>Bug fixing version 3.0</td>
<td>€18,600.00</td>
</tr>
<tr>
<td>Bug fixing version 3.2</td>
<td>€18,235.00</td>
</tr>
<tr>
<td>Bug fixing version 3.4 LT</td>
<td>€55,360.60</td>
</tr>
</tbody>
</table>

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QGIS packaging (Windows, Ubuntu) 9'000.00
QGIS grants program 31'039.00
QGIS bug tracking queue work 0.00
QGIS documentation 5'823.20
Python API documentation 16'155.00
Bank account and transfer fees 270.91
Office costs, trade mark, trade registry, taxes, etc. 859.68
Swag (sticker, mugs, t-shirts, etc.) 0.00
Total Expenses 179'178.13

Loss in 2018 27'697.53

Additional details and remarks

Remarks on the Loss
It is important to comment on the relatively large loss of almost 28k € that resulted during 2018: due to the many changes and challenges the project and core contributors faced during creation of the 3.x QGIS series, with many refactorings and a lot of bug fixing, QGIS board and PSC decided that it would make sense to spend more on bug fixing than originally planned. This was possible due to financial reserves we had from the past years and helped to raise the quality of the new 3.x series. We hope that this is also in the interest of our users and sponsors.

Donations
Donations were contributed through wire transfer, Stripe and PayPal. European donors should preferably pay through wire transfer (SEPA transaction (single euro payment area)) to our bank account, because these transactions are usually cheaper for QGIS.ORG (less transfer fees involved compared to PayPal). Credit card payments are either handled through Stripe or PayPal and are more convenient for countries not participating in the SEPA payment system. Unfortunately, PayPal fees are considerably higher than SEPA payments and also higher than Stripe payments. If you need a written confirmation of your donation, please specify accordingly in the payment instructions, along with your full address and your email contact or send an e-mail to finance@qgis.org.

Sponsorships
In the reporting period we received the following sponsorships originating from 26 countries from all continents except Africa and Antarctica:

- **Gold sponsorships (3):**
  - QGIS user group Denmark
  - QGIS user group Sweden
  - QGIS user group Switzerland

- **Silver sponsorships (14):**
  - Aero Asahi Corporation, Japan
○ ARTOGIS a/s, Denmark
○ GIAP Spółka z Ograniczona Odpowiedzialnoscią, Poland
○ Land Vorarlberg, Austria (Silver+)
○ LIFA A/S Landinspektor, Denmark (dev meeting sponsor Zanzibar)
○ Lutra Consulting, United Kingdom
○ Office of Public Works, Flood Risk Management Data Management Section, Ireland
○ OPENGIS GmbH, Switzerland
○ OSGeo UK, United Kingdom
○ QGIS user group Germany
○ SECON Private Limited, India
○ Terraplan, Germany
○ Van Oord Dredging and Marine Contractors bv, The Netherlands
○ WIGeoGIS, Vienna, Austria

● Bronze sponsorships (53):
  ○ Ager Technology, Spain
  ○ Agresta S. Coop, Spain
  ○ Alta ehf, Iceland (Bronze+)
  ○ Asociación Geoinnova, Spain
  ○ Baumsicht - Philipp Lehner, Germany
  ○ Beacon Environmental, Canada
  ○ BGEO OPEN GIS, SL, Spain
  ○ CartoData, Mexico
  ○ Cawdor Forestry, Scotland, United Kingdom
  ○ Central Denmark Region, Denmark (Bronze+)
  ○ Chartwell Consultants, Canada
  ○ correlate beyond the obvious OG, Austria
  ○ Dr. Claas Leiner, Germany
  ○ Dr. Kerth + Lampe Geo-Infometric GmbH, Germany
  ○ ePrime, Chile
  ○ Forest Design SRL, Romania (Bronze+)
  ○ Franziska Knüsel Landschaftsplanung, Switzerland
  ○ GAI3D INC, South Korea
  ○ Gemeente Gouda, The Netherlands (Bronze+)
  ○ Geodätische Software, Entwicklung und Support, Andreas Hellinge, Germany
  ○ Gis3W di Lorenzetti Walter, Italy
  ○ GIS Mexico, Mexico
  ○ Gispo Oy, Finland
  ○ GIS Support Sp. z o.o., Poland
  ○ IB Kauppert, Germany
  ○ Inforest Research o.c., Greece
  ○ Integrate Sustainability Pty Ltd, Australia
  ○ LandPlan OS GmbH, Germany
Le Groupe SYGIF inc., Canada
MappingGIS, Spain
MHTC Limited, United Kingdom
Mierune LLC, Japan
Xʷməθkʷəy̓əm, Musqueam Indian Band, Canada
Oester Messtechnik GmbH, Switzerland
Okręgowe Przedsiębiorstwo Geodezyjno-Kartograficzne w Krakowie Sp. z o.o., Poland (Bronze+)
Open Geo Groep, The Netherlands
Orbitalnet Inc., Japan
OSGeo.JP, Japan
Pixalytics LTD, United Kingdom
QTibia Engineering SRL, Romania
Royal Borough of Windsor and Maidenhead, United Kingdom
SOLTIG - Soluciones en Tecnologías de Información Geográfica, Costa Rica
Syddjurs Kommune, Denmark
thinkWhere, Scotland, United Kingdom
Terrelogiche SRL, Italy
Tkt teleconsult, Germany
Trage Wegen, Belgium
TYC GIS, Spain
Urbsol, Australia
Västra Götalandsregionen, Sweden
Vortex Energy Deutschland, Germany
WAGNER-IT, Germany
Wheregroup GmbH + Co KG, Germany

● Additional contributions dedicated to bug fixing (4)
  Fundacja Pomba, Poland
  Institute of Botany of the CAS, Czech Republic
  Kristianstads kommun, Sweden
  University of Copenhagen, Faculty of Science, Department of Plant and Environmental Sciences, Denmark

Expenses bug fixing
These expenses have been spent for bug fixing and quality assurance during the bug fixing period of the QGIS releases 3.0, 3.2 and 3.4. The QGIS core developers Alessandro Pasotti, Alex Bruy, David Signer (OPENGIS), Denis Rouzaud (OPENGIS), Even Rouault (Spatialys), Hugo Mercier (Oslandia), Jürgen Fischer (Norbit), Loïc Bartoletti (Oslandia), Marco Hugentobler (Sourcepole), Martin Dobias (Lutra Consulting), Matthias Kuhn (OPENGIS), Nyall Dawson (North Road), Paul Blottiere (Oslandia), Peter Petrik (Lutra consulting) each spent several days for each release to improve the quality of the release version. Giovanni Manghi spent many hours for managing the bug queue and trying to reproduce bugs and issues.
Expenses QGIS grants
Each year there is a call for participation in the QGIS grants program. Developers and other contributors can submit proposal for the enhancement of QGIS and it’s infrastructure. Voting members decide which proposals can be accepted with the available funds. In 2018 the following developers and contributors could be funded:

- Alessandro Pasotti (itOpen): OpenCL support for processing core algs
- David Signer (OPENGIS): Charts and drawings on attribute forms
- Harissou Santanna and Matteo Ghetta: Update of QGIS Training Manual
- Nyall Dawson (North Road): Increased stability for Processing GUI and External Providers
- Nyall Dawson (North Road): Resurrect Processing “R” Provider
- Oslandia: QGIS server OGC WMS compliance and start of certification for WFS

Expenses for Documentation
In 2018 we supported the build-up of a tool-chain to automatically create documentation for the Python API. In addition, the creation of a tool for auto-screenshot generation for the documentation was funded. Finally, we supported a better documentation of QGIS Server.

Expenses developer meetings
These expenses include hotel, travel and food expenses during the 20th QGIS developer meeting in February in Madeira, Portugal and the third QGIS user conference and 21st developer meeting, in August in Zanzibar, Tanzania. Note that some QGIS contributors did not apply for refund of their travel expenses or were funded by their employers.

Infrastructure expenses
This includes expenses for web server infrastructure and a wordpress hosting fee for our QGIS.ORG blog. In addition, work by Camptocamp for QGIS server benchmarking is included in this section.

QGIS training certificates
Approved trainers or training companies who offer QGIS courses (worldwide) can purchase official QGIS.ORG certificates (€ 20.- per certificate). QGIS.ORG verifies that the trainers are competent for training and keeps a registry of trainers and course attendees who successfully received training certificates. This relatively new source of income is generating increasing revenues for the QGIS.ORG project and also helps to raise the quality of QGIS training.

Special thanks

We’d like to thank all donors and sponsors! Without your contributions we wouldn’t be able to support the QGIS core developers, with their travel costs and we wouldn’t be able to organize
paid bug fixing, QGIS grants and QA for each QGIS release! Besides voluntary unpaid work, donations and sponsorships. a major driver of QGIS development is paid feature development, not handled through QGIS.ORG, but directly between companies with QGIS developers and organizations and companies willing to invest into new QGIS features. A special “thank you” goes to developers and contributors who do voluntary work in their leisure time and to organizations who help QGIS by investing into companies who improve QGIS with new features.

Audited and approved by Andreas Voigt (QGIS user group Germany) and Andreas Vonlaufen (QGIS user group Switzerland) on February 13 2019.

Approved by the AGM 2019 on March 17, 2019

Grüt, Switzerland, January 10, 2019
Andreas Neumann, Treasurer QGIS project